

Training & Placement Cell
Dr. B. R. Ambedkar University Delhi
Room No.23, Kashmere Gate Campus
Delhi-110006
Email: placements@aud.ac.in

Sub: - Placement opportunity for UG/PG students of Dr. B. R. Ambedkar University Delhi passing out in 2023 in the company “InQuest Advisories”.

Please find the below details of placement opportunity for UG/PG students of batch passing out in 2023 in the company “InQuest Advisories” for your reference and circulation to students to apply on given link by 09.04.2023.

Registration Link:- <https://forms.gle/z7PRSQ8skwssFJip6>

Name of the Company: - InQuest Advisories

About the Company: -

InQuest is a premiere Risk management consulting firm, established with a vision to help clients make poised decisions about people, processes, assets and security. With the Proactive, Reactive and Interventional Methodologies, InQuest serves organisations at each stage of their challenges from Investigations to Security Risk Management to Compliance to identifying/Imparting Trainings & Certifications. Headquartered at National Capital Region/Gurugram; InQuest has a Pan-India presence and serves globally through its International Associate Partners. InQuest Management possesses subject matter expertise of more than 2 decades in a global environment with due consideration to regional statutory and compliance decrees.

About the Profile:-

- Business Development

Roles & Responsibilities:

- Identify potential clients in the target market and complete appropriate research on the prospective client’s business and equipment needs
- Develop relationships with prospective clients, while maintaining existing client relationships
- Partner with sales teams to create contract-winning proposals for current and prospective clients
- Negotiate contract terms with clients and communicate terms to stakeholders
- Collaborate with design and production teams to ensure contracted product specifications are executed on-time and as agreed
- Become a subject matter expert on our business products, processes and operations, and remain up-to-date on industry news

Qualifications or Skills

- We are looking for freshers (Any stream)
- Excellent verbal and written communication skills, including facilitation of group presentations
- Proficiency in Microsoft Office applications, including Outlook, Word, Excel, PowerPoint and Access and industry-specific analysis software

- Innovation and problem-solving skills that include the ability to develop and propose equipment-based solutions for clients

Salary – 3 LPA to 6 LPA

Work Location –Gurgaon.

Qualification: -

- Graduate (Any Degree)
- Post Graduate (Any Degree)

*for batch 2022-23

ONLY ELIGIBLE AND INTERESTED STUDENTS OF DR. B. R. AMBEDKAR UNIVERSITY DELHI ARE ADVISED TO APPLY.

**(Mr. Sachit Sharma)
Assistant Registrar
Training & Placement Cell**