

Training & Placement Cell
Dr. B. R. Ambedkar University Delhi
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Email: placements@aud.ac.in

Sub: - Placement opportunity for UG/PG students of Dr. B. R. Ambedkar University Delhi passing out in 2023 in the company “Ditto Insurance by Finshots”.

Please find the below details of placement opportunity for UG/PG students of batch passing out in 2023 in the company “**Ditto Insurance by Finshots**” for your reference and circulation to students to apply on given link by 21.05.2023.

Registration Link:- <https://forms.gle/GDqxZ8GTt6K8Ynnj8>

Name of the Company: - Ditto Insurance by Finshots, <https://joinditto.in/>

About the Company: -

Ditto Insurance (joinditto.in) is a new-age insurance platform created by & for Millennials, where we simplify insurance and help people purchase the best plans in the market. Ditto is backed by Zerodha (India's largest stockbroker) and is brought to you by the same people that created Finshots, a 3-minute financial newsletter with over 600K subscribers. Ditto has been featured in LinkedIn's Top Indian Startups of 2022. They will be the face of Ditto interacting with our users directly where they will connect with their users over calls, WhatsApp, or emails as required to understand their requirements and recommend policies or features that are best suited for them. They will be hand holding their users in their insurance buying journey.

About the Job Profile: -

- Insurance Advisor-Team A
- Insurance Advisor-Team B

Roles and responsibilities: -

- Insurance Advisor will be the face of Ditto interacting with the users directly.
- Insurance Advisor will connect with the users over calls, WhatsApp, or emails as required to understand their requirements & recommend policies or features that are best suited for them.
- Insurance Advisor will be hand holding the users in their insurance buying journey.
- Ditto has two advisory teams, namely Team A and Team B. Team A's role involves spending ~40% of the advisor's time communicating with users through direct calls, while the rest is spent on WhatsApp.
- This team is ideal for individuals seeking flexibility in their work schedule, with two shifts available - 12pm to 9pm or 2pm to 11pm
- Team B requires advisors to spend ~60% of their time communicating with users through direct calls & the rest is spent on WhatsApp. The typical working hours for team B are from 10am to 8pm.

Requirement: -

- Excellent communication and interpersonal skills
- Accuracy and attention to detail Good command of English

- Basic computer knowledge is necessary
- Ability to communicate, present & influence effectively

Salary and other facilities:

- Opportunity to lead new sales initiatives
- Comprehensive health insurance
- CTC: 4.5LPA (Fixed) + Incentives based on performance

Qualifications:

- Graduation
- Post-Graduation

Location – Work from Home (permanently)

*For students passing out in 2023

ONLY ELIGIBLE AND INTERESTED STUDENTS OF DR. B. R. AMBEDKAR UNIVERSITY DELHI ARE ADVISED TO APPLY.

**(Mr. Sachit Sharma)
Assistant Registrar
Training & Placement Cell**