

Memorandum of Understanding

Between

Azad Foundation (AF)

and

Ambedkar University (AUD)

This Memorandum of Understanding (MOU) sets for the terms and understanding between (Azad Foundation) and the (Ambedkar University) regarding a Knowledge Partnership for the **International Conference on 'Making NTL work for the Marginalised'** scheduled to be held in January 2019.

Background

Azad Foundation is a professional feminist organization working across social and religious divides to enable resource-poor women to empower themselves by engaging in viable non-traditional livelihoods (NTLs) over the last ten years. Azad's flagship program Women on Wheels programme trains and prepares women with low economic and social capital to become professional drivers, enhances their awareness of rights and provides them with opportunities of self-empowerment. Qualified women drivers are provided employment opportunities in partnership with **Sakha Consulting Wings Pvt. Ltd.** Sakha, based on the social enterprise for profit model, provides safe private chauffeur and cab services for women by women. Azad Foundation is driven by the vision of a world where all women – in particular women from underprivileged backgrounds – enjoy full citizenship, earn a livelihood with dignity and generate wealth and value for all.

Ambedkar University, Delhi (Ambedkar University Delhi or AUD) is a public University with a multi campus, unitary structure with research, postgraduate and undergraduate programmes in the social sciences and the humanities. The Ambedkar University Delhi, established in 2007, is mandated to focus on research and teaching in the social sciences and humanities and guided by Dr Ambedkar's vision of bridging equality and social justice with excellence, AUD considers it

to be its mission to create sustainable and effective linkages between access to and success in higher education.

Azad Foundation is organizing an **International Conference on ‘Making Non Traditional Livelihoods (NTL) work for the Marginalised’** from 16-18th January 2019. The Conference aims to create a platform to deliberate on how to overcome existing gender disparities in learning opportunities and skills to ensure equitable technical and transferable skills (Target 4.4 of SDG 4), access to employment and decent jobs (as outlined in SDG 8). It aims to make visible and learn from non-traditional livelihoods (NTL) for women.

Given the interest and expertise of Ambedkar University in academic research on gender equity, livelihoods, women and work, Azad Foundation and Ambedkar University have agreed on a Knowledge Partnership that will enable them to collectively work prior to, during and post the conference and beyond to harvest learnings from this conference in the form of advocacy and academic publications for women, work and the potential of non-traditional livelihoods in the form of policy briefs and working papers.

Purpose

The above mentioned partnership will be accomplished by undertaking the following activities:

Pre Conference-

AUD Deliverables

- AUD (Dr Sen and Prof. Menon) to participate in further sharpening of the concept note and give suggestions on sessions, speakers, and other inputs
- AUD (Dr Sen and Prof. Menon) to help build a background note for the conference drawing from the papers and material shared by Azad
- AUD to take responsibility for a full parallel session as discussed above and in which case be the curator and/or moderator for the same
- AUD to share about the Conference with the students, and share names with Azad of those who would be interested to participate as volunteers.

Azad Deliverables

- Azad (Amrita Gupta) to share the draft concept note and incorporate subsequent changes
- Azad (Amrita Gupta) to share the papers, material for preparing background note for the conference and also share Azad inputs on the background note

- Azad to acknowledge AUD on their online and offline conference collaterals as Knowledge Partners

During Conference-

AUD deliverables

- AUD (Dr Sen and Prof. Menon) To participate on a panel of judges who will hear the 'voices from the ground', parallel sessions on Day 1 of the conference
- AUD (Dr Sen and Prof. Menon) To suggest a framework for rapporteurs in coordination with Azad (Amrita Gupta) so that the session learnings can be captured meaningfully
- AUD (Dr Sen and Prof. Menon) To monitor the rapporteur reporting from each day
- AUD (Dr Sen and Prof. Menon) To participate with Azad and other panelists to synthesize the key learnings from each day and interconnect it in the context of advocacy for promoting SDG goals

Azad Deliverables

- Azad (Amrita) To share with AUD the updated session plan
- Azad (Amrita) To collaborate and build a framework for rapporteurs
- To provide a stipend to student volunteers that will cover their travel costs and provide a certificate of participation at the end of the conference

Post Conference-

AUD Deliverables

- AUD (Dr Sen and Prof. Menon) to prepare the post conference documentation and develop a policy brief and working papers
- AUD (Dr Sen and Prof. Menon) to be responsible for developing these as per agreed timelines and formats.

Azad Deliverables

- Azad (Amrita and Meenu) to share the aims of the documentation report and prepare a structure for the same with AUD participants
- Azad (Amrita and Meenu) to share structure and give inputs on policy brief and working papers
- Share the inputs from other partners, NTL network for the documentation formats

Funding

This MOU does not involve any monetary exchange between the two parties other than the stipend to be paid to the student volunteers

Duration

This MOU is at-will and may be modified by mutual consent of authorized officials from Azad Foundation and Ambedkar University. This MOU shall become effective upon signature by the authorized officials from the Azad Foundation and Ambedkar University and will remain in effect until modified or terminated by any one of the partners by mutual consent.

Contact Information

Partner name: Azad Foundation

Partner representative: Meenu Vadera
Position: Executive Director
Address: W-114, Greater Kailash 2, New Delhi

Partner representative: Amrita Gupta
Position: Director Research Advocacy and Communications
Address: W-114, Greater Kailash 2, New Delhi

_____ Date:
(Partner signature)
(Partner name, organization, position)

_____ Date:
(Partner signature)
(Partner name, organization, position)

Partner name: Ambedkar University
Partner representative
Position
Address
Telephone
Fax

E-mail

Partner name: Ambedkar University

Partner representative

Position

Address

Telephone

Fax

E-mail

_____ Date:

(Partner signature)

(Partner name, organization, position)

_____ Date:

(Partner signature)

(Partner name, organization, position)

Ref-2

Partnership Agreement

THIS AGREEMENT IS MADE ON THIS September 1st, 2016

By & Between

THE INDUS ENTREPRENEURS-Delhi (TiE-Delhi), a Society incorporated under the provisions of Societies Registration Act XXI 1860 and having its registered office at C-482, Defence Colony, New Delhi- 110024 and its Corporate office at Unit No. 1102, Tower- A, Advant IT Park, Plot No. 7, Sector- 142, Expressway, Noida-201305 (hereinafter referred to as the "**First Party**").

AND

AUD Centre for Incubation, Innovation and Entrepreneurship (ACIIE), registered as a Not-for-Profit Company under Section 8 of the Companies Act 2013 and having its office at the Ambedkar University Campus, Lothian Road, Kashmere Gate, Delhi - 110006 (hereinafter referred to as the "**Second Party**").

RECITAL:

Whereas TiE Delhi-NCR is a charitable organization engaged in the activities of fostering and nurturing of entrepreneurs of all levels recognizing the importance of rapidly emerging technology and dissemination of information of crucial themes related to Entrepreneurship.

And WHEREAS, ACIIE has a focus is to build an eco system that would encourage and support youth entrepreneurship and leadership among students through facilitation, training and incubation.

AND WHEREAS, in lieu of good and valid consideration as mentioned in this agreement, Parties have agreed to put the terms and conditions of this Agreement as below:

DURATION OF AGREEMENT:

The Agreement is effective for a period of 6 months initially extendable to one year starting w.e.f. September 1st, 2016 to 1st September, 2017 for rendering the services more fully detailed below. This agreement is based on the objectives discussed mutually.

CONFIDENTIALITY:

The Parties agree that the confidential information shall be handled with the same degree of care, which the parties applies to its own confidential information (but in no event less than care)

COORDINATION TiE:

The **TiE Delhi-NCR's** account will be coordinated by-

1. **Geetika Dayal, Executive Director of TiE Delhi- NCR**
Mobile: +91 9810 53 9848 , Email- geetika@tienewdelhi.org

COORDINATION ACIIE:

The **ACIIE** account will be coordinated by:

1. **Mohammad Sharique Farooqi, Executive Director of ACIIE**
Mobile: +91 9560691199, Email - ed.aciie@aud.ac.in

SPECIFIC DELIVERABLES

Main responsibilities of TiE:

- To provide support of consultants to the Incubators to successfully set up and establish Incubators in host Institutions.
- The consultant will have good understanding of startup ecosystem and passion for incubation, young startups and helping others
- The consultants will be good team players open to collaborating with multiple stake-holders
- The consultants will have flexible work culture with focus on digital, social tools
- The consultants will provide enough time to help the institution by advising them on the following -
 1. Help with selection of CEO and other managerial staff
 2. Help with creation of Incubation facility
 3. Help with legal process for formation of company
 4. Help with campaigns for submission of proposals, selection of review panels, mentors, advisors, interviews with startups and final selection for grants, space etc
 5. Help with building ecosystem for incubation / startup culture – network with other incubators, ecosystem enablers, create panel of service providers, panel of mentors/advisors
 6. Help with ideas on raising external funds for incubators
 7. Review activities with CEO / team
 8. Consultants will dedicate approx 4 days a month (30 hours) to support the Institutes
- TiE Delhi-NCR will help the Incubators to organize workshops and sessions on a periodic basis should the Institutes want to use TiE services / resources for any additional capacity building, workshop etc.
- These workshops and sessions will be on a chargeable basis as per mutually decided fee.

Main responsibilities of the Institutes

- Provide a proportionate partnership fee which will be in total of Rs.3.6 lakhs (including Rs.60,000/- each from all 6 beneficiary institutions) per month to TiE
- Provide appropriate fee for the workshops and sessions planned as per mutual discussion.
- Provide a point of contact for co ordination and smooth conduct of services.

DISPUTES

- In the event of any dispute or disagreement regarding performance or interpretation of this Agreement, the parties shall attempt in good faith to reach a negotiated resolution of the dispute or disagreement. If such a dispute or disagreement remains unresolved, then, the same shall be finally settled by Govt.of Delhi as per the applicable legal provisions.

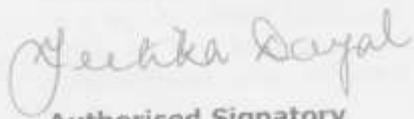
EXIT CLAUSE

- Either party can end the partnership by providing a notice period of one month.

Accepted and Agreed

For The Indus Entrepreneurs-Delhi

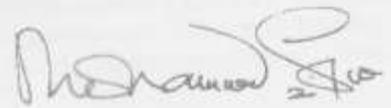
For AUD Centre for
Incubation,
Innovation and
Entrepreneurship



Authorised Signatory

Name: Geetika Dayal

Title: Executive Director



Authorised Signatory

Name: M. S. Farooqi

Title: Executive Director, ACIIE

Partnership Agreement

THIS AGREEMENT IS MADE ON THIS December 1st, 2017

By & Between

THE INDUS ENTREPRENEURS-Delhi (TiE-Delhi), a Society incorporated under the provisions of Societies Registration Act XXI 1860 and having its registered office at C-482, Defence Colony, New Delhi- 110024 and its Corporate office at Unit No. 1102, Tower- A, Advant IT Park, Plot No. 7, Sector- 142, Expressway, Noida-201305(hereinafter referred to as the "**First Party**").

AND

ACIIE, AUD Centre for Incubation, Innovation and Entrepreneurship having its registered office at Old Delhi Railway Station, Lothian Road, Kashmere Gate, New Delhi, Delhi 110006. (Hereinafter referred to as the "**Second Party**").

RECITAL:

Whereas TiE Delhi-NCR is a charitable organization engaged in the activities of fostering and nurturing of entrepreneurs of all levels recognizing the importance of rapidly emerging technology and dissemination of information of crucial themes related to Entrepreneurship.

And WHEREAS, ACIIE has a focus is to build an eco-system that would encourage and support youth entrepreneurship and leadership among students through education and incubation.

AND WHEREAS, in lieu of good and valid consideration as mentioned in this agreement, Parties have agreed to put the terms and conditions of this Agreement as below:

DURATION OF AGREEMENT:

The Agreement is effective for a period of one year initially and then can be extended further starting w.e.f.1st December, 2017 to 30th November, 2018 for rendering the services more fully detailed below. This agreement is based on the objectives discussed mutually.

CONFIDENTIALITY:

The Parties agree that the confidential information shall be handled with the same degree of care, which the parties applies to its own confidential information (but in no event less than care)

COORDINATION TIE:

The **TiE Delhi-NCR's** account will be coordinated by-

1. **Geetika Dayal, Executive Director of TiE Delhi- NCR**
Mobile: +91 9810 53 9848
Email- geetika@tienewdelhi.org

COORDINATION ACIIE:

The **ACIIE** account will be coordinated by:

1. **Mr. M. S. Farooqii , Executive Director of ACIIE**
E mail: +91-9560691199
Mobile: sharique@aud.ac.in



SPECIFIC DELIVERABLES

Main responsibilities of **TiE Delhi-NCR** by providing support on the following -

1. Faculty/ Technical Staff Development workshops.
2. Identification of suitable Mentors for given Incubatees.
3. Setting up of screening committee for shortlisting applications.
4. Interactive Sessions for students on:
 - i. Inspirational/ Motivational Case Studies
 - ii. Business Plan Development and Business Modelling
 - iii. Marketing Strategy
5. Regular meetings with other Incubator to discuss the problems and progress.
6. Connecting with the opportunities for incubatee at TiE events to showcase.
7. Review activities with CEO and team on monthly basis through dedicated session with the CEO and team.
8. Building ecosystem for incubation/start-ups culture - network with other Incubator, ecosystem enablers, create panel of service providers, panel of mentors (social)/advisors.
9. Developing ideas and options on raising external funds for Incubator and networking with potential funders/ funding agencies.
10. Within the scope of this agreement TiE Delhi-NCR will help the Incubator to organize three workshops / sessions over a period of one year from the date of commencement of this agreement .
11. Should the Institute want to use TiE services / resources for any additional capacity building, workshop etc. ,these workshops and sessions will be on a chargeable basis as per mutually agreed fee.
12. TiE Delhi-NCR will raise invoice of partnership fee on monthly basis in advance.

Main responsibilities of the **AUD Centre for Incubation, Innovation and Entrepreneurship (ACIIE)**

1. Provide a partnership fee of Rs.40,000/- plus tax per month directly to TiE account through ECS.
2. Partnership fee will be paid on monthly basis in advance on receipt of invoice.
3. Payment shall be released in a week's time on receipt of the Invoice.
4. Provide appropriate fee for the workshops and sessions planned as per mutual discussion.

DISPUTES

- In the event of any dispute or disagreement regarding performance or interpretation of this Agreement, the parties shall attempt in good faith to reach a negotiated resolution of the dispute or disagreement. If such a dispute or disagreement remains unresolved, then, the same shall be finally settled by Govt.of Delhi as per the applicable legal provisions.

EXIT CLAUSE

- Either party can end the partnership by providing in writing a notice period of one month.

Accepted and Agreed

For The Indus Entrepreneurs-Delhi


Authorised Signatory



For ACIIE


Authorised Signatory