

The Color of Whiteness and the Paradox of Diversity

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Abstract

In this chapter, I seek to deconstruct the underlying structure of the notion of “diversity” as it is commonly used in the United States. Prejudice and ethnocentrism arise when Whiteness is the standard from which other ethnic and racial categories diverge and deviate. Mutually respectful interracial and intercultural communication and interaction depends on Whiteness taking its place as simply one among many racial and ethnic categories, all of which are socially constructed and none of which can be set up as the norm. Clinical implications are spelled out with an extended illustration.

Keywords

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A Goal Programming Model for Advertisement Selection on Online News Media

Prerna Manik, Anshu Gupta and P. C. Jha

Abstract Promotion plays an important role in determining success of a product/service. Out of the many mediums available, promotion through means of advertisements is most effective and is most commonly used. Due to increasing popularity of the Internet, advertisers yearn for placing their ads on web. Consequently, web advertising has become one of the major sources of income for many websites. Several websites provide free services to the users and generate revenue by placing ads on its webpages. Advertisement for any product/service is placed on the site considering various aspects such as webpage selection, customer demography, product category, page, slot, time, etc. Further, different advertisers bid different costs to place their ads on a particular rectangular slot of a webpage, that is, many ads compete with each other for their placement on a specific position. Hence, in order to maximize the revenue generated through the ads, optimal placement of ads becomes imperative. In this paper, we formulate an advertisement planning problem for web news media maximizing their revenue. Mathematical programming approach is used to solve the problem. A case study is presented in the paper to show the application of the problem.

Keywords Advertisement planning · Revenue maximization · Online news web

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1 Introduction

Advertising is an indispensable component of the marketing strategy for any firm. A well-designed advertisement campaign attracts a huge customer base, creates a brand name for the product and thereby enhances sales. Firms spend a large amount of capital to create effective exposure for its products by means of advertisements (ads). Today we see various media for advertising, starting from hoardings to television commercials, print ads to web media, and many more. Companies generally use a mix of various ad media to create maximum exposure for their products. Amongst all kinds of advertising media, the Internet has become the most famous and adopted media by the advertisers as well as consumers. And its popularity is increasing as information technology is reaching more and more people in the world and consumers stay connected to web for long hours. Other reasons for popularity of web advertising over other traditional media include traceability, cost effectiveness, reach, interactivity, etc. It is also capable of providing the dual features of both print and television media. The study in this paper focuses on a web ad scheduling problem where the objective is to maximize the revenue generated from placing ads on the multiple pages of a website. Maximization is achieved by selecting the ads on a slot from various competing ads in such a way that all the slots on every webpage under consideration are full at every time instant throughout the planning horizon. The proposed model surmounts one of the major limitations of the literature in the area.

Web ads commonly known as “banner ads” are devoted to promote, market, sell, or provide specific information about a product, service, or commercial event on web. Television and radio ads are expensive, short lived, and people tend to ignore them. However, in the case of web ads, customers have a choice as to whether or not they want to read or click on a web ad, while the ads may create an impression on the web users irrespective of their choice.

Though banner ads are the most popular ads on the web and constitute a major proportion of web advertising, there are also other ads that have been adopted by the advertisers such as are pop-up and pop-under ads, floating ads, unicast ads, etc. However, scope of this paper is limited to banner ads only. A banner ad is a small, typically rectangular, graphic image, which is linked to a target webpage. Many different types of banners with different sizes are being used in web advertisement. Rectangular-shaped banner ads are the most common type of banner ads. These banners usually appear on the side, top, or bottom of a screen as a distinct, clickable image [9]. For e.g., in Fig. 1, www.newswebsite.com displays a top banner ad of IBEF and two side banner ads of Artha Villas and CRAZEAL.

Due to constantly increasing popularity and power of web advertising, more and more websites and blogs are evolving that provide free services to their users. For e.g., websites such as Download.com, soft32, softpedia provide free software download facilities to the users. Also there are websites such as ApnaCircle and LinkedIn which help millions of professionals to connect and share their ideas for free. Then there are also websites such as hindustantimes.com and timesofindia.com, which provides their users a free service of e-paper, that is, a reader can read the newspaper



Fig. 1 Banner Ads on www.newswebsite.com (Date clicked: September 15, 2012)

online. Such websites generate major portion of their revenue by placing ads on their webpages. Hence, for such sites, optimal placement of ads on their webpages becomes imperative.

Many researchers have been working in the area of scheduling ads on web from past few years. One of the major focuses of the work has been on the effectiveness of web ads. Yager [14] described a general framework for the competitive selection of ads at web sites. A methodology was described in the paper for the use of intelligent agents to help in the determination of the appropriateness of displaying a given ad to a visitor at a site using very specific information about potential customers. Fuzzy system modeling was used for the construction of these intelligent agents. Dreze and Zufryden [3], Intern.com Corp. [5], Kohda and Endo [6], Marx [8] and Ridsen et al. [11] tackled the issue of increasing the effectiveness of web ads. Intern.com Corp. [5], McCandless [9], and Novak and Hoffman [10] described web advertising theories and terminologies. Researchers viz. Aggarwal et al. [2], Adler et al. [1], Kumar et al. [7] considered the issue of optimizing the ad space on the web. Aggarwal et al. [2] described a framework and provided an overview of general methods for optimizing the management of ads on web servers. They described a minimum cost flow model in order to optimize the assignment of ads to the predefined standard sizes of slots on webpages. Adler et al. [1] provided a heuristic called SUBSET-LSLF.

A major contribution in the area of ad scheduling has been done by Kumar et al. [7] and Gupta et al. [4]. Kumar et al. [7] addressed the problem of scheduling ads on a webpage in order to maximize revenue, for which they maximized the utilization of space available to place the ads. They used genetic algorithms to solve the problem. The major limitations of the model are that it considers only a particular side banner space on a specific page whose width is fixed and length can vary. The rectangular dimensions can thus be reduced to single dimension as the other dimension, i.e., width was assumed to be of unit size. All or some ads that can fit in this banner should therefore have the width of unit size. However, in practice banner ads that compete to be placed on a rectangular slot may be of varying rectangular dimensions. Second, in reality, the varying dimension of the slot for the banner can be a real value and need

not necessarily be an integral multiple of the defined unit slot length. Therefore, the problem that maximizes the space utilization may not be the true representative of the revenue maximization problem. Gupta et al. [4] overcame the limitations of the model formulated by Kumar et al. [7]. They considered the set of ads competing to be placed on various rectangular slots (that may have varying rectangular dimensions) in a given planning horizon on various webpages of a news website in order to maximize the revenue, where the revenue is generated from the costs different advertisers pay to place their ads on the website. One of the limitations of the model formulated by Gupta et al. [4] is that it allows an ad to appear more than once on the same webpage. For instance, suppose that a webpage W_1 has three rectangular slots and suppose that an ad A_1 has appeared in slot 1 of this webpage at time period T_1 . Then according to this model this ad A_1 can also appear in slot 2 and/or slot 3 of webpage W_1 at the same time period T_1 .

In this paper, we formulate a web ad scheduling problem considering sets of ads competing to be placed on various rectangular slots (which may have different rectangular dimensions) in a given planning horizon on different webpages of a news website in order to maximize the revenue. The revenue is generated from the costs different advertisers pay to place their ads on the website. The proposed model restricts the selection of an ad on the same webpage more than once at any instant of time. We also discuss the solution methods for the proposed model, which is a 0-1 linear programming model. The model can be programmed and solved on LINGO [13] software. Depending on the available data the model may or may not be feasible. As the number of constraints increase the feasible area reduces and may tend to infeasibility. In this case, we use goal programming approach (GPA) [12] to obtain a compromised solution. The goal model of the problem can also be programmed and solved on LINGO [13].

The rest of the paper is organized as follows. In Sect. 2, we discuss the mathematical model formulation. A Case study has been discussed in Sect. 3. Section 4 concludes the paper.

2 Model Formulation

Notations

- n : total number of webpages
- m_j : number of rectangular slots on j th webpage
- K : total number of ads
- P : total number of time units in a day
- Q : total number of days in a planning horizon
- T : total number of time units over the planning horizon, where $T = P \times Q$
- C_{ijk} : cost of k th ad competing for i th rectangular slot on j th webpage
- S : set of K ads
- S_{ij} : set of ads which compete for i th rectangular slot on j th webpage; $S_{ij} \subseteq S \forall i, j$

- A_k : k th ad
 w_k : minimum required time units for which k th ad appears in any rectangular slot
 W_k : maximum time units for which k th ad appears in all the rectangular slots
 D : total number of rectangular slots over a planning horizon (= Total number of rectangular slots on all the webpages \times Length of planning horizon)

2.1 Web Ad Scheduling Problem

Web service providers endeavors to generate maximum revenue from the ads that are displayed on the webpages of their website. Therefore, optimal selection of the ads from the available sets of ads that compete to be placed on different rectangular slots of different webpages becomes critical.

We consider a set of K ads, $S = \{A_1, A_2, \dots, A_K\}$ that compete to be placed on different rectangular slots of various webpages of a website in a planning horizon. The problem is formulated for a website consisting of n webpages, where j th webpage consists of m_j number of rectangular slots. A subset of ads S_{ij} competes to be placed on i th rectangular slot of j th webpage over a planning horizon. An advertiser k , where $A_k \in S_{ij}$, pays cost C_{ijk} to place his ad on i th rectangular slot of j th webpage with minimum frequency w_k and maximum frequency W_k .

Web ads are scheduled daily, fortnightly, weekly, monthly, or quarterly and so on depending on to the time units allocated to the ads. An ad which appears at any location stays there for some time and is then replaced by another ad. Consider for example, the minimum time for which an ad appears in any rectangular slot is one minute then, there will be $60 \times 24 = 1440$ time slots/units (P) in a day. And if the scheduling is to be done for say one week (i.e., $Q = 7$ days) then there will be a total of $1440 \times 7 = 10080$ time slots, i.e., the planning horizon would be $T = P \times Q = 1440 \times 7 = 10080$ time units.

Over a planning horizon, for each rectangular slot, web service provider selects ads which maximize their revenue and the unscheduled ads may compete for space in the next planning horizon with new ads. The set of ads assigned to all the slots for this time period is seen by the visitors who visit the site during that time interval and then the ads are updated according to their schedule. Now consider that we have in total $\sum_{j=1}^n m_j$ number of rectangular slots and a total of $T = P \times Q$ time units in the planning horizon, which can be considered as a scheduling problem of $D = T \times \sum_{j=1}^n m_j$ slots. Minimum frequency w_k represents the number of time units for which the ad A_k must appear when selected for some slot and maximum frequency W_k represents the number of time units for which the ad A_k must appear in all the rectangular slots over a planning horizon.

The problem to maximize the revenue generated by placing ads on the website over a planning horizon, which depends heavily on the costs different companies pay for placing their ads on i th rectangular slot of j th webpage is as follows:

$$\begin{aligned}
 \text{Maximize } R &= \sum_{i=1}^{m_j} \sum_{j=1}^n \sum_{k \in S_{ij}} \sum_{t=1}^T C_{ijk} x_{ijkt} \\
 \text{Subject to } \sum_{t=1}^T x_{ijkt} &\geq w_k z_{ijk} \quad \forall i, j, k \in S_{ij} \\
 \sum_{i=1}^{m_j} \sum_{j=1}^n \sum_{t=1}^T x_{ijkt} &\leq W_k \quad \forall k \in S_{ij} \\
 \sum_{i=1}^{m_j} \sum_{j=1}^n \sum_{k \in S_{ij}} \sum_{t=1}^T x_{ijkt} &\leq D \tag{1} \\
 \sum_{i=1}^{m_j} x_{ijkt} &= 1 \quad \forall j, k \in S_{ij}, t \\
 \sum_{k \in S_{ij}} x_{ijkt} &\leq 1 \quad \forall i, j, t \\
 \sum_{k \in S_{ij}} z_{ijk} &\geq 1 \quad \forall i, j
 \end{aligned}$$

$$\begin{aligned}
 \text{where } x_{ijkt} &= \begin{cases} 1, & \text{if } k\text{th ad is chosen to be placed on } i\text{th rectangular slot of } j\text{th} \\ & \text{webpage at } t\text{th time unit} \\ 0, & \text{otherwise} \end{cases} \\
 z_{ijk} &= \begin{cases} 1, & \text{if } k\text{th ad is placed on } i\text{th rectangular slot of } j\text{th webpage} \\ 0, & \text{otherwise} \end{cases}
 \end{aligned}$$

In the above problem $t = 1, \dots, P \times Q = T$. Time slots are arranged in the ordinal manner i.e. the 1st P time units will correspond to 1st day, next P for 2nd day and so on.

Here, first constraint ensures that k th ad is assigned to at least w_k time slots. Second constraint guarantees that k th ad is assigned to not more than W_k number of slots over the planning horizon. Next constraint ensures the fullness of total number of rectangular slots over the planning horizon. Fourth constraint guarantees that if an ad is selected to be placed on any rectangular slot of a webpage at any given time period then that ad cannot appear on any other rectangular slot of that webpage at the same time unit. Next constraint ensures that at a particular time unit, on each rectangular slot on a webpage, not more than one ad can be placed. Last constraint ensures that number of times ad k appears on a particular rectangular slot over the planning horizon can be one or more than one.

Problem (1) can be solved using LINGO [13] software if a feasible solution to the problem exists. Otherwise for an infeasible solution, GPA [12] can be used to obtain a compromised solution.

2.2 Goal Programming Approach

In a simpler version of goal programming approach (GPA), management sets goals and relative importance (weights) for different objectives. Then an optimal solution is defined as one that minimizes both positive and negative deviations from set goals simultaneously or minimizes the amount by which each goal can be violated. First we solve the problem using rigid constraints only and then the goals of objectives are incorporated depending upon whether priorities or relative importance of different objectives are well defined or not. Problem (1) can be solved in two stages as follows:

$$\begin{aligned}
 \text{Minimize } g_0(\eta, \rho, x, z) &= \sum_{i=1}^{m_j} \sum_{j=1}^n \sum_{k \in S_{ij}} \eta_{ijk}^1 + \sum_{k \in S_{ij}} \rho_k^2 + \rho^3 \\
 &+ \sum_{j=1}^n \sum_{k \in S_{ij}} \sum_{t=1}^T (\eta_{jkt}^4 + \rho_{jkt}^4) + \sum_{i=1}^{m_j} \sum_{j=1}^n \sum_{t=1}^T \rho_{ijt}^5 \\
 &+ \sum_{i=1}^{m_j} \sum_{j=1}^n \eta_{ij}^6 \\
 \text{Subject to } \sum_{t=1}^T x_{ijkt} + \eta_{ijk}^1 - \rho_{ijk}^1 &= w_k z_{ijk} \quad \forall i, j, k \in S_{ij} \\
 \sum_{i=1}^{m_j} \sum_{j=1}^n \sum_{t=1}^T x_{ijkt} + \eta_k^2 - \rho_k^2 &= W_k \quad \forall k \in S_{ij} \\
 \sum_{i=1}^{m_j} \sum_{j=1}^n \sum_{k \in S_{ij}} \sum_{t=1}^T x_{ijkt} + \eta^3 - \rho^3 &= D \tag{2} \\
 \sum_{i=1}^{m_j} x_{ijkt} + \eta_{jkt}^4 - \rho_{jkt}^4 &= 1 \quad \forall j, k \in S_{ij}, t \\
 \sum_{k \in S_{ij}} x_{ijkt} + \eta_{ijt}^5 - \rho_{ijt}^5 &= 1 \quad \forall i, j, t \\
 \sum_{k \in S_{ij}} z_{ijk} + \eta_{ij}^6 - \rho_{ij}^6 &= 1 \quad \forall i, j \\
 \eta, \rho &\geq 0
 \end{aligned}$$

where, x_{ijkt} and z_{ijk} are as defined above and η and ρ are over-and under-achievement (positive- and negative-deviational) variables from the goals for the objective/constraint function and $g_0(\eta, \rho, x, z)$, is Goal objective function corresponding to rigid constraints.

The choice of deviational variable in the goal objective functions which has to be minimized depends upon the following rule. Let $f(X)$ and b be the function and its goal respectively and η and ρ be the over and under achievement variables then

- if $f(X) \leq b$, ρ is minimized under the constraints $f(X) + \eta - \rho = b$,
- if $f(X) \geq b$, η is minimized under the constraints $f(X) + \eta - \rho = b$,
- if $f(X) = b$, $\eta + \rho$ is minimized under the constraints $f(X) + \eta - \rho = b$.

Let $(\eta^0, \rho^0, x^0, z^0)$ be the optimal solution for the problem (2) and $g_0(\eta^0, \rho^0, x^0, z^0)$ be its corresponding objective function value then finally GP problem can be formulated using optimal solution of the problem (2) through the problem (1) as follows:

$$\begin{aligned}
 &\textbf{Minimize} \quad g(\eta, \rho, x, z) = \eta^7 \\
 &\textbf{Subject to} \quad \sum_{t=1}^T x_{ijkt} + \eta_{ijk}^1 - \rho_{ijk}^1 = w_k z_{ijk} \quad \forall i, j, k \in S_{ij} \\
 &\quad \quad \quad \sum_{i=1}^{m_j} \sum_{j=1}^n \sum_{t=1}^T x_{ijkt} + \eta_k^2 - \rho_k^2 = W_k \quad \forall k \in S_{ij} \\
 &\quad \quad \quad \sum_{i=1}^{m_j} \sum_{j=1}^n \sum_{k \in S_{ij}} \sum_{t=1}^T x_{ijkt} + \eta^3 - \rho^3 = D \\
 &\quad \quad \quad \sum_{i=1}^{m_j} x_{ijkt} + \eta_{jkt}^4 - \rho_{jkt}^4 = 1 \quad \forall j, k \in S_{ij}, t \\
 &\quad \quad \quad \sum_{k \in S_{ij}} x_{ijkt} + \eta_{ijt}^5 - \rho_{ijt}^5 = 1 \quad \forall i, j, t \\
 &\quad \quad \quad \sum_{k \in S_{ij}} z_{ijk} + \eta_{ij}^6 - \rho_{ij}^6 = 1 \quad \forall i, j \\
 &\quad \quad \quad \sum_{i=1}^{m_j} \sum_{j=1}^n \sum_{k \in S_{ij}} \sum_{t=1}^T C_{ijk} x_{ijkt} + \eta^7 - \rho^7 = R^* \\
 &\quad \quad \quad g_0(\eta, \rho, x, z) = g_0(\eta^0, \rho^0, x^0, z^0) \\
 &\quad \quad \quad \eta, \rho \geq 0
 \end{aligned} \tag{3}$$

where R^* is the aspiration level desired by the management on revenue and $g(\eta, \rho, x, z)$ is objective function of the problem (3). Problem (3) is solved using LINGO [13].

3 Case Study

In case of online news services, users spend long time on sites for reading news. In case of such websites, ads are updated periodically during this period, which is taken to be 1 h (length of one time slot) here.

We consider a news website which consists of five webpages. These pages have 3, 4, 2, 3, and 3 rectangular slots, respectively. A set of sixty ads, $S = \{A_1, A_2, \dots, A_{60}\}$ compete to be placed on webpages of a news website in a planning horizon, which is taken as 1 week. Now, a week consists of 7 days and each day consists of 24 h. Since ads are updated every hour on the webpages, we refer to each hour as a time unit. Thus, in this case, we have $168 (= 24 \times 7)$ time units to schedule ads. Ads need to be placed in $D = \sum_{j=1}^5 m_j \times T (= 3 + 4 + 2 + 3 + 3) \times 168 = 2520$ slots. Sets of ads competing for i th rectangular slot on j th webpage and corresponding costs are as follows:

- $$S_{11} = \{A_1, A_3, A_6, A_8, A_{10}, A_{13}, A_{15}, A_{18}, A_{20}, A_{23}, A_{25}, A_{27}, A_{29}, A_{32}, A_{33}, A_{36}, A_{38}, A_{40}, A_{43}, A_{44}, A_{46}, A_{49}, A_{51}, A_{54}, A_{57}, A_{59}\}; C_{11k} = 2,500 \quad \forall k \in S_{11}$$
- $$S_{21} = \{A_2, A_4, A_6, A_9, A_{11}, A_{13}, A_{14}, A_{16}, A_{19}, A_{22}, A_{24}, A_{26}, A_{28}, A_{31}, A_{33}, A_{35}, A_{37}, A_{39}, A_{42}, A_{44}, A_{47}, A_{49}, A_{50}, A_{52}, A_{54}, A_{56}, A_{57}, A_{60}\}; C_{21k} = 2,300 \quad \forall k \in S_{21}$$
- $$S_{31} = \{A_1, A_2, A_5, A_8, A_{10}, A_{12}, A_{14}, A_{17}, A_{18}, A_{20}, A_{23}, A_{24}, A_{26}, A_{28}, A_{29}, A_{31}, A_{34}, A_{36}, A_{37}, A_{38}, A_{40}, A_{42}, A_{43}, A_{45}, A_{47}, A_{50}, A_{51}, A_{53}, A_{55}, A_{58}, A_{59}\}; C_{31k} = 2,000 \quad \forall k \in S_{31}$$
- $$S_{12} = \{A_2, A_3, A_5, A_7, A_9, A_{11}, A_{13}, A_{15}, A_{17}, A_{19}, A_{21}, A_{22}, A_{24}, A_{25}, A_{27}, A_{30}, A_{32}, A_{35}, A_{36}, A_{38}, A_{39}, A_{41}, A_{43}, A_{44}, A_{46}, A_{47}, A_{49}, A_{52}, A_{54}, A_{56}, A_{60}\}; C_{12k} = 1850 \quad \forall k \in S_{12}$$
- $$S_{22} = \{A_1, A_3, A_4, A_6, A_8, A_{11}, A_{14}, A_{16}, A_{18}, A_{19}, A_{21}, A_{23}, A_{26}, A_{27}, A_{28}, A_{29}, A_{33}, A_{34}, A_{37}, A_{39}, A_{41}, A_{44}, A_{45}, A_{47}, A_{48}, A_{50}, A_{51}, A_{54}, A_{55}, A_{57}, A_{59}\}; C_{22k} = 1800 \quad \forall k \in S_{22}$$
- $$S_{32} = \{A_1, A_2, A_5, A_6, A_9, A_{12}, A_{15}, A_{17}, A_{18}, A_{20}, A_{22}, A_{24}, A_{25}, A_{26}, A_{28}, A_{30}, A_{34}, A_{35}, A_{38}, A_{40}, A_{42}, A_{46}, A_{48}, A_{51}, A_{55}, A_{58}\}; C_{32k} = 1700 \quad \forall k \in S_{32}$$
- $$S_{42} = \{A_3, A_4, A_6, A_7, A_{10}, A_{12}, A_{14}, A_{16}, A_{17}, A_{19}, A_{22}, A_{25}, A_{27}, A_{29}, A_{30}, A_{32}, A_{35}, A_{36}, A_{37}, A_{40}, A_{42}, A_{45}, A_{46}, A_{47}, A_{48}, A_{50}, A_{52}, A_{54}, A_{56}, A_{58}, A_{60}\}; C_{42k} = 1600 \quad \forall k \in S_{42}$$
- $$S_{13} = \{A_1, A_2, A_4, A_5, A_8, A_9, A_{11}, A_{13}, A_{15}, A_{17}, A_{18}, A_{20}, A_{21}, A_{23}, A_{24}, A_{28}, A_{31}, A_{33}, A_{35}, A_{37}, A_{39}, A_{41}, A_{43}, A_{45}, A_{48}, A_{51}, A_{52}, A_{53}, A_{54}, A_{55}, A_{57}, A_{59}\}; C_{13k} = 1500 \quad \forall k \in S_{13}$$
- $$S_{23} = \{A_2, A_3, A_5, A_6, A_7, A_{10}, A_{12}, A_{14}, A_{16}, A_{18}, A_{19}, A_{21}, A_{23}, A_{26}, A_{28}, A_{29}, A_{31}, A_{34}, A_{36}, A_{38}, A_{40}, A_{42}, A_{44}, A_{46}, A_{49}, A_{53}, A_{54}, A_{58}, A_{60}\}; C_{23k} = 1400 \quad \forall k \in S_{23}$$
- $$S_{14} = \{A_3, A_4, A_8, A_{10}, A_{11}, A_{14}, A_{17}, A_{22}, A_{24}, A_{25}, A_{26}, A_{29}, A_{32}, A_{34}, A_{38}, A_{41}, A_{44}, A_{46}, A_{49}, A_{51}, A_{53}, A_{56}, A_{59}\}; C_{14k} = 1300 \quad \forall k \in S_{14}$$
- $$S_{24} = \{A_2, A_4, A_7, A_9, A_{12}, A_{14}, A_{16}, A_{18}, A_{21}, A_{23}, A_{26}, A_{28}, A_{29}, A_{31}, A_{33}, A_{35}, A_{37}, A_{39}, A_{42}, A_{45}, A_{47}, A_{49}, A_{52}, A_{54}, A_{56}, A_{59}, A_{60}\}; C_{24k} = 1200 \quad \forall k \in S_{24}$$
- $$S_{34} = \{A_2, A_3, A_5, A_7, A_{10}, A_{13}, A_{15}, A_{17}, A_{19}, A_{22}, A_{25}, A_{26}, A_{29}, A_{32}, A_{33}, A_{36}, A_{38}, A_{40}, A_{43}, A_{44}, A_{46}, A_{48}, A_{51}, A_{53}, A_{55}, A_{58}, A_{60}\}; C_{34k} = 1100 \quad \forall k \in S_{34}$$
- $$S_{15} = \{A_1, A_5, A_6, A_8, A_9, A_{11}, A_{12}, A_{16}, A_{18}, A_{20}, A_{22}, A_{23}, A_{25}, A_{27}, A_{30}, A_{34}, A_{35}, A_{39}, A_{41}, A_{43}, A_{45}, A_{46}, A_{47}, A_{48}, A_{51}, A_{54}, A_{55}, A_{57}, A_{59}\}; C_{15k} = 1000 \quad \forall k \in S_{15}$$
- $$S_{25} = \{A_2, A_4, A_6, A_8, A_{10}, A_{13}, A_{15}, A_{17}, A_{19}, A_{21}, A_{24}, A_{26}, A_{28}, A_{31}, A_{33}, A_{35}, A_{36}, A_{38},$$

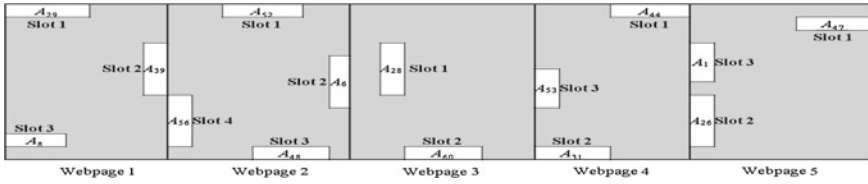


Fig. 2 Display of ads on the news website at time unit $t = 66$

$$A_{40}, A_{42}, A_{44}, A_{46}, A_{47}, A_{49}, A_{50}, A_{53}, A_{56}, A_{58}, A_{59}; C_{25k} = 850 \quad \forall k \in S_{25}$$

$$S_{35} = \{A_1, A_3, A_5, A_7, A_9, A_{11}, A_{12}, A_{14}, A_{18}, A_{20}, A_{21}, A_{23}, A_{25}, A_{27}, A_{30}, A_{32}, A_{34}, A_{37},$$

$$A_{39}, A_{41}, A_{43}, A_{45}, A_{48}, A_{50}, A_{52}, A_{54}, A_{57}, A_{59}\}; C_{35k} = 800 \quad \forall k \in S_{35}$$

Although different companies may pay different costs for placing their ads on a particular rectangular slot of a specific webpage but for the sake of simplicity, cost for all the ads competing to be placed on any rectangular slot is taken to be same here. Further, minimum and maximum frequencies of the ads are tabulated in Table 1.

When problem (1) is solved using the above data, we get an infeasible solution and hence it is imperative to use GPA to obtain a compromised solution. Aspiration desired on revenue is taken to be ₹ 40,00,000. The compromised solution obtained after applying GPA is given in Table 2.

The revenue generated by this placement of ads comes out to be ₹ 38,47,200. It can be seen from Table 2 that when users access webpage 3 of news website at 18th hour of day 3 i.e., at $t = 66$, ad A_{60} appears in second slot of that webpage. To give a clear picture of how the ads are actually displayed to the users in accordance with the schedule obtained in Table 2, a pictorial representation of the selected ads on the news website at time unit $t = 66$ is shown in Fig. 2.

Table 1 Frequency table

Ads (A_k)	Min. freq. (w_k)	Max. freq. (W_k)	Ads (A_k)	Min. freq. (w_k)	Max. freq. (W_k)	Ads (A_k)	Min. freq. (w_k)	Max. freq. (W_k)	Ads (A_k)	Min. freq. (w_k)	Max. freq. (W_k)	Ads (A_k)	Min. freq. (w_k)	Max. freq. (W_k)	Ads (A_k)	Min. freq. (w_k)	Max. freq. (W_k)	Ads (A_k)	Min. freq. (w_k)	Max. freq. (W_k)	
A ₁	6	50	A ₁₁	6	68	A ₂₁	5	55	A ₃₁	5	50	A ₄₁	5	50	A ₅₁	7	50	A ₆₀	5	48	
A ₂	7	62	A ₁₂	5	50	A ₂₂	6	60	A ₃₂	4	48	A ₄₂	7	55	A ₅₂	5	45	A ₅₉	7	56	
A ₃	6	55	A ₁₃	4	52	A ₂₃	7	55	A ₃₃	6	52	A ₄₃	6	52	A ₅₃	4	44	A ₅₈	3	40	
A ₄	5	60	A ₁₄	6	50	A ₂₄	6	52	A ₃₄	5	50	A ₄₄	7	60	A ₅₄	8	65	A ₄₉	6	52	
A ₅	7	60	A ₁₅	4	45	A ₂₅	7	60	A ₃₅	7	62	A ₄₅	6	55	A ₅₅	5	50	A ₄₈	5	50	
A ₆	6	58	A ₁₆	5	52	A ₂₆	7	55	A ₃₆	6	58	A ₄₆	8	62	A ₅₆	4	48	A ₄₇	4	50	
A ₇	5	55	A ₁₇	7	68	A ₂₇	5	60	A ₃₇	6	55	A ₄₇	7	58	A ₅₇	4	50	A ₄₀	6	58	
A ₈	5	60	A ₁₈	8	70	A ₂₈	7	60	A ₃₈	7	60	A ₄₈	5	50	A ₅₈	3	40	A ₃₀	4	50	
A ₉	6	62	A ₁₉	6	60	A ₂₉	6	55	A ₃₉	6	55	A ₄₉	6	52	A ₅₉	7	56	A ₂₀	4	50	
A ₁₀	5	60	A ₂₀	4	50	A ₃₀	4	52	A ₄₀	6	58	A ₅₀	5	48	A ₆₀	5	60				

Table 2 Ads allocated to rectangular slot i of web page j at time unit t

Time slots	Rectangular slots																						
	Slot 11	Slot 21	Slot 31	Slot 12	Slot 22	Slot 32	Slot 42	Slot 13	Slot 23	Slot 14	Slot 24	Slot 34	Slot 15	Slot 25	Slot 35								
1	A59	A26	A12	A3	A26	A34	A32	A51	A18	A11	A54	A32	A11	A40	A39								
2	A33	A39	A5	A52	A59	A51	A30	A48	A14	A44	A52	A26	A9	A38	A37								
3	A59	A35	A1	A47	A55	A35	A29	A45	A12	A41	A49	A22	A8	A36	A34								
4	A1	A49	A59	A44	A51	A17	A27	A43	A10	A38	A14	A15	A6	A35	A32								
5	A59	A16	A55	A41	A48	A12	A25	A41	A7	A53	A45	A13	A5	A33	A30								
6	A40	A33	A51	A19	A51	A6	A22	A39	A6	A49	A39	A10	A1	A28	A27								
7	A29	A24	A47	A35	A41	A2	A19	A37	A5	A46	A37	A7	A16	A26	A11								
8	A33	A16	A43	A30	A37	A22	A17	A35	A3	A49	A35	A5	A57	A24	A23								
9	A18	A26	A40	A25	A33	A17	A16	A33	A42	A38	A33	A3	A55	A21	A27								
10	A43	A9	A37	A22	A3	A9	A14	A31	A38	A29	A31	A2	A54	A19	A20								
11	A25	A2	A34	A19	A47	A26	A12	A28	A34	A24	A29	A60	A51	A17	A18								
12	A57	A50	A29	A13	A39	A58	A10	A39	A29	A17	A28	A58	A48	A15	A14								
13	A59	A49	A37	A9	A29	A48	A7	A35	A26	A11	A26	A55	A47	A13	A12								
14	A40	A47	A31	A2	A19	A40	A6	A39	A40	A8	A56	A53	A46	A10	A11								
15	A23	A44	A24	A27	A59	A34	A4	A31	A34	A3	A52	A51	A45	A8	A9								
16	A51	A42	A18	A60	A54	A25	A3	A21	A28	A59	A47	A55	A1	A6	A7								
17	A10	A39	A26	A54	A48	A20	A60	A15	A19	A53	A23	A48	A59	A4	A5								
18	A44	A37	A5	A49	A44	A15	A58	A33	A14	A49	A21	A44	A57	A2	A3								
19	A40	A35	A29	A46	A37	A6	A56	A31	A7	A44	A18	A43	A55	A59	A27								
20	A54	A60	A55	A43	A29	A2	A54	A28	A2	A41	A16	A40	A54	A58	A23								
21	A27	A56	A37	A39	A23	A55	A52	A55	A60	A22	A14	A38	A51	A56	A20								
22	A57	A52	A34	A36	A21	A46	A50	A5	A53	A34	A12	A36	A48	A53	A14								
23	A18	A49	A29	A32	A21	A38	A48	A51	A44	A32	A9	A33	A47	A50	A11								

(continued)

Table 2 (continued)

Time slots	Rectangular slots														
	Slot 11	Slot 21	Slot 31	Slot 12	Slot 22	Slot 32	Slot 42	Slot 13	Slot 23	Slot 14	Slot 24	Slot 34	Slot 15	Slot 25	Slot 35
24	A1	A22	A40	A27	A18	A30	A47	A45	A40	A29	A4	A32	A46	A49	A7
25	A57	A39	A36	A49	A14	A24	A46	A41	A34	A26	A2	A29	A45	A47	A1
26	A3	A33	A51	A21	A14	A18	A45	A37	A6	A25	A60	A26	A43	A46	A59
27	A43	A28	A50	A2	A11	A12	A58	A33	A28	A24	A59	A25	A41	A15	A54
28	A57	A24	A40	A54	A8	A51	A56	A24	A21	A38	A56	A22	A39	A13	A50
29	A36	A16	A31	A49	A6	A58	A54	A21	A2	A17	A54	A19	A35	A10	A41
30	A49	A13	A18	A46	A4	A6	A52	A18	A60	A14	A52	A17	A34	A8	A37
31	A46	A9	A8	A43	A3	A5	A50	A15	A58	A11	A49	A15	A30	A6	A32
32	A54	A4	A1	A39	A8	A2	A48	A11	A49	A4	A47	A10	A27	A4	A21
33	A46	A2	A55	A38	A4	A12	A47	A8	A44	A8	A45	A7	A25	A2	A21
34	A44	A60	A45	A35	A1	A6	A46	A4	A42	A10	A4	A5	A23	A59	A18
35	A43	A57	A42	A32	A3	A26	A45	A51	A36	A3	A39	A33	A22	A58	A12
36	A40	A56	A38	A30	A54	A55	A42	A55	A31	A59	A37	A2	A20	A56	A9
37	A38	A54	A34	A27	A51	A2	A40	A52	A28	A56	A35	A60	A18	A53	A5
38	A44	A52	A17	A25	A59	A40	A37	A43	A23	A53	A33	A58	A16	A50	A1
39	A36	A50	A26	A24	A55	A35	A36	A37	A18	A51	A31	A55	A12	A49	A59
40	A32	A49	A23	A22	A50	A30	A35	A31	A14	A49	A29	A53	A11	A47	A57
41	A27	A47	A18	A21	A47	A25	A32	A23	A10	A46	A28	A51	A9	A46	A3
42	A27	A44	A14	A19	A44	A35	A30	A18	A6	A44	A26	A58	A8	A44	A52
43	A25	A42	A10	A17	A41	A28	A29	A13	A5	A41	A56	A44	A6	A42	A50
44	A23	A39	A5	A15	A39	A20	A27	A9	A3	A38	A52	A43	A5	A40	A48
45	A40	A37	A2	A13	A37	A15	A25	A5	A54	A34	A47	A40	A1	A38	A45
46	A36	A4	A58	A11	A34	A6	A22	A2	A49	A32	A42	A38	A59	A36	A43

(continued)

Table 2 (continued)

Time slots	Rectangular slots														
	Slot 11	Slot 21	Slot 31	Slot 12	Slot 22	Slot 32	Slot 42	Slot 13	Slot 23	Slot 14	Slot 24	Slot 34	Slot 15	Slot 25	Slot 35
47	A32	A33	A53	A9	A33	A1	A19	A54	A19	A29	A37	A36	A57	A35	A41
48	A27	A31	A50	A7	A29	A58	A17	A48	A40	A10	A33	A3	A55	A33	A39
49	A20	A28	A45	A5	A28	A51	A16	A41	A36	A25	A29	A32	A54	A31	A37
50	A15	A16	A51	A3	A27	A55	A14	A35	A31	A24	A23	A29	A51	A28	A34
51	A10	A13	A38	A24	A26	A42	A12	A45	A28	A53	A18	A26	A48	A26	A32
52	A51	A9	A36	A21	A33	A35	A10	A39	A2	A49	A14	A25	A16	A24	A30
53	A49	A6	A31	A17	A16	A28	A7	A33	A21	A44	A9	A22	A12	A21	A27
54	A54	A4	A28	A21	A23	A12	A6	A24	A38	A38	A4	A19	A11	A19	A25
55	A43	A2	A50	A11	A19	A22	A4	A20	A31	A32	A2	A17	A9	A17	A50
56	A33	A60	A45	A5	A16	A18	A3	A15	A26	A25	A52	A15	A8	A15	A45
57	A13	A57	A42	A17	A26	A15	A60	A9	A16	A22	A49	A13	A6	A13	A41
58	A13	A56	A38	A56	A29	A9	A58	A1	A10	A14	A47	A10	A5	A10	A37
59	A3	A54	A36	A47	A27	A5	A56	A59	A54	A10	A45	A7	A1	A8	A32
60	A20	A52	A31	A43	A21	A1	A54	A54	A49	A4	A42	A5	A59	A6	A27
61	A6	A50	A28	A38	A18	A58	A6	A52	A46	A29	A21	A3	A57	A2	A21
62	A44	A49	A24	A11	A16	A51	A4	A48	A40	A56	A26	A2	A55	A59	A18
63	A40	A47	A18	A7	A14	A48	A3	A43	A36	A51	A49	A60	A54	A33	A12
64	A25	A44	A17	A2	A11	A46	A60	A39	A31	A49	A45	A58	A51	A31	A9
65	A10	A42	A12	A56	A8	A42	A58	A33	A2	A46	A35	A55	A48	A28	A5
66	A29	A39	A8	A52	A6	A48	A56	A28	A60	A44	A31	A53	A47	A26	A1
67	A46	A37	A1	A47	A4	A38	A54	A31	A53	A41	A28	A51	A46	A24	A41
68	A32	A35	A59	A44	A3	A35	A52	A21	A44	A38	A26	A53	A45	A21	A39
69	A15	A57	A55	A41	A8	A30	A50	A17	A38	A34	A49	A46	A43	A19	A37

(continued)

Table 2 (continued)

Time slots	Rectangular slots														
	Slot 11	Slot 21	Slot 31	Slot 12	Slot 22	Slot 32	Slot 42	Slot 13	Slot 23	Slot 14	Slot 24	Slot 34	Slot 15	Slot 25	Slot 35
70	A1	A54	A37	A38	A4	A40	A48	A11	A29	A32	A45	A44	A41	A17	A34
71	A57	A50	A47	A36	A1	A22	A47	A9	A23	A4	A39	A43	A39	A15	A32
72	A3	A22	A43	A35	A57	A12	A46	A5	A18	A26	A33	A40	A35	A13	A30
73	A43	A19	A40	A32	A54	A34	A45	A1	A12	A59	A29	A38	A34	A10	A27
74	A38	A31	A37	A30	A51	A28	A42	A59	A58	A53	A28	A36	A30	A8	A25
75	A33	A37	A31	A27	A59	A26	A40	A55	A53	A49	A21	A32	A27	A6	A50
76	A27	A24	A28	A25	A4	A55	A37	A53	A46	A44	A14	A29	A25	A4	A45
77	A23	A26	A24	A24	A50	A48	A36	A2	A42	A38	A12	A26	A23	A2	A41
78	A18	A14	A20	A22	A47	A34	A35	A45	A38	A32	A4	A25	A22	A59	A37
79	A13	A11	A17	A21	A44	A38	A32	A43	A34	A25	A2	A22	A20	A58	A32
80	A6	A2	A12	A19	A41	A34	A30	A41	A29	A22	A59	A19	A18	A56	A27
81	A3	A4	A8	A17	A39	A25	A29	A39	A26	A14	A26	A17	A16	A53	A21
82	A29	A6	A2	A15	A37	A24	A27	A37	A60	A10	A52	A13	A12	A50	A18
83	A54	A60	A59	A13	A34	A20	A25	A35	A53	A4	A49	A10	A11	A49	A12
84	A44	A57	A55	A11	A33	A17	A22	A39	A44	A3	A47	A7	A9	A47	A1
85	A38	A56	A51	A9	A29	A12	A19	A37	A23	A56	A45	A5	A8	A46	A3
86	A32	A54	A47	A7	A28	A6	A17	A35	A31	A51	A42	A3	A6	A44	A1
87	A23	A52	A43	A5	A27	A2	A16	A33	A28	A49	A60	A2	A5	A42	A59
88	A15	A39	A40	A3	A26	A6	A12	A31	A21	A46	A56	A60	A30	A40	A57
89	A8	A35	A2	A22	A29	A5	A10	A28	A18	A44	A52	A58	A27	A38	A54
90	A1	A56	A59	A19	A27	A1	A7	A24	A14	A41	A16	A55	A25	A36	A3
91	A59	A52	A55	A15	A8	A51	A6	A23	A10	A38	A39	A53	A23	A35	A50
92	A51	A49	A24	A11	A55	A48	A4	A21	A6	A34	A35	A51	A22	A33	A48
93	A43	A24	A47	A7	A1	A46	A3	A20	A3	A32	A31	A48	A20	A31	A45

(continued)

Table 2 (continued)

Time slots	Rectangular slots															
	Slot 11	Slot 21	Slot 31	Slot 12	Slot 22	Slot 32	Slot 42	Slot 13	Slot 23	Slot 14	Slot 24	Slot 34	Slot 15	Slot 25	Slot 35	
94	A36	A39	A43	A2	A57	A42	A60	A51	A42	A51	A28	A46	A18	A26	A43	
95	A49	A33	A40	A60	A54	A55	A14	A28	A36	A26	A44	A44	A16	A24	A41	
96	A27	A26	A37	A24	A50	A48	A12	A39	A29	A59	A18	A43	A12	A21	A39	
97	A25	A24	A34	A21	A47	A40	A10	A31	A21	A25	A16	A40	A11	A19	A37	
98	A23	A19	A29	A17	A44	A35	A7	A20	A16	A24	A14	A38	A9	A17	A34	
99	A43	A14	A26	A13	A39	A30	A6	A11	A10	A22	A12	A36	A8	A47	A32	
100	A20	A11	A51	A9	A34	A18	A4	A57	A6	A17	A9	A33	A6	A46	A30	
101	A32	A9	A45	A5	A29	A25	A3	A54	A3	A14	A2	A32	A5	A44	A27	
102	A27	A6	A40	A2	A27	A26	A60	A52	A31	A11	A37	A29	A1	A42	A25	
103	A20	A4	A36	A56	A23	A22	A58	A45	A28	A10	A33	A26	A59	A40	A50	
104	A15	A2	A29	A52	A19	A20	A56	A41	A23	A8	A60	A25	A57	A38	A45	
105	A10	A60	A24	A47	A16	A18	A54	A37	A21	A4	A59	A22	A55	A36	A18	
106	A6	A57	A17	A44	A11	A17	A52	A33	A58	A3	A56	A19	A54	A35	A11	
107	A1	A56	A10	A41	A6	A15	A50	A20	A54	A59	A54	A17	A51	A33	A5	
108	A29	A54	A1	A38	A1	A12	A48	A23	A53	A56	A52	A15	A48	A31	A1	
109	A57	A52	A59	A36	A59	A9	A47	A20	A49	A53	A49	A13	A47	A28	A57	
110	A54	A50	A53	A35	A55	A15	A46	A17	A46	A51	A9	A10	A46	A26	A52	
111	A51	A49	A47	A32	A51	A12	A45	A13	A6	A49	A45	A7	A45	A24	A50	
112	A49	A47	A40	A30	A59	A9	A42	A9	A26	A46	A42	A5	A43	A21	A48	
113	A49	A44	A36	A27	A55	A6	A40	A5	A40	A44	A29	A3	A41	A19	A45	
114	A44	A42	A29	A25	A50	A1	A37	A2	A38	A41	A49	A2	A39	A17	A43	
115	A40	A39	A23	A24	A47	A35	A36	A57	A36	A38	A45	A58	A35	A15	A41	
116	A36	A37	A26	A22	A44	A30	A35	A53	A34	A34	A37	A55	A34	A13	A39	
117	A32	A35	A14	A21	A41	A58	A32	A41	A10	A32	A33	A53	A30	A10	A37	

(continued)

Table 2 (continued)

Time slots	Rectangular slots														
	Slot 11	Slot 21	Slot 31	Slot 12	Slot 22	Slot 32	Slot 42	Slot 13	Slot 23	Slot 14	Slot 24	Slot 34	Slot 15	Slot 25	Slot 35
118	A25	A54	A10	A19	A39	A55	A29	A39	A40	A3	A29	A51	A27	A8	A34
119	A20	A50	A5	A17	A37	A25	A27	A37	A36	A46	A26	A53	A25	A6	A32
120	A15	A24	A2	A15	A34	A48	A25	A35	A29	A51	A23	A46	A23	A2	A30
121	A8	A42	A58	A11	A33	A46	A22	A33	A5	A8	A21	A40	A22	A59	A27
122	A3	A37	A53	A11	A29	A42	A19	A31	A19	A41	A18	A43	A20	A58	A25
123	A36	A31	A18	A7	A28	A58	A17	A28	A18	A34	A16	A40	A18	A56	A52
124	A27	A26	A14	A5	A27	A24	A16	A24	A16	A29	A14	A38	A46	A53	A48
125	A20	A22	A10	A3	A48	A18	A14	A23	A14	A24	A12	A33	A45	A50	A43
126	A13	A39	A5	A25	A44	A38	A12	A21	A12	A17	A9	A32	A43	A49	A39
127	A6	A16	A2	A22	A37	A34	A10	A20	A10	A11	A7	A29	A41	A47	A34
128	A1	A31	A58	A19	A29	A28	A7	A18	A7	A8	A4	A26	A39	A46	A30
129	A54	A24	A53	A15	A23	A26	A22	A17	A6	A3	A2	A25	A35	A44	A23
130	A46	A19	A50	A39	A18	A51	A19	A15	A5	A59	A60	A22	A34	A42	A20
131	A40	A14	A45	A36	A11	A46	A17	A13	A3	A53	A59	A19	A30	A40	A14
132	A33	A11	A42	A32	A4	A30	A16	A11	A58	A51	A56	A17	A27	A38	A11
133	A25	A6	A38	A27	A1	A38	A14	A9	A53	A49	A54	A15	A25	A36	A7
134	A20	A2	A36	A22	A57	A34	A12	A8	A46	A46	A54	A13	A23	A35	A3
135	A13	A60	A31	A19	A54	A25	A10	A5	A42	A44	A52	A10	A22	A2	A5
136	A1	A56	A28	A15	A48	A24	A7	A4	A38	A41	A49	A7	A20	A2	A1
137	A3	A52	A23	A11	A44	A20	A6	A2	A14	A38	A47	A5	A18	A2	A57
138	A54	A49	A20	A7	A41	A17	A4	A17	A12	A34	A45	A3	A16	A2	A52
139	A43	A44	A17	A2	A37	A12	A3	A13	A10	A32	A42	A2	A12	A2	A50
140	A49	A39	A12	A60	A33	A6	A48	A9	A6	A29	A39	A60	A11	A2	A48
141	A46	A35	A8	A54	A28	A2	A58	A53	A5	A26	A37	A58	A9	A2	A45
142	A44	A47	A1	A49	A26	A6	A56	A1	A3	A59	A35	A55	A8	A2	A43
143	A43	A39	A59	A46	A21	A1	A54	A59	A6	A3	A33	A53	A6	A44	A1

(continued)

Table 2 (continued)

Time slots	Rectangular slots														
	Slot 11	Slot 21	Slot 31	Slot 12	Slot 22	Slot 32	Slot 42	Slot 13	Slot 23	Slot 14	Slot 24	Slot 34	Slot 15	Slot 25	Slot 35
144	A40	A31	A55	A43	A18	A55	A52	A55	A2	A3	A31	A51	A5	A42	A1
145	A38	A26	A36	A39	A14	A51	A50	A53	A3	A26	A29	A48	A1	A40	A9
146	A36	A22	A47	A38	A8	A48	A60	A51	A54	A3	A28	A46	A59	A38	A3
147	A33	A16	A43	A36	A4	A20	A47	A2	A53	A3	A26	A44	A57	A36	A1
148	A32	A13	A38	A35	A3	A42	A46	A43	A49	A3	A23	A43	A55	A35	A1
149	A29	A11	A26	A32	A57	A58	A45	A41	A46	A8	A21	A40	A54	A33	A1
150	A57	A9	A45	A30	A50	A1	A42	A48	A44	A3	A18	A38	A51	A31	A1
151	A51	A6	A40	A25	A44	A58	A37	A45	A26	A59	A16	A36	A48	A26	A1
152	A46	A4	A34	A24	A39	A20	A36	A43	A49	A53	A14	A33	A47	A24	A25
153	A1	A2	A28	A22	A33	A34	A35	A41	A44	A49	A12	A32	A46	A21	A9
154	A32	A60	A23	A21	A28	A24	A32	A39	A40	A44	A9	A29	A45	A19	A18
155	A43	A57	A17	A19	A34	A55	A30	A37	A36	A38	A4	A26	A43	A17	A12
156	A36	A56	A10	A17	A27	A42	A29	A35	A31	A32	A2	A25	A41	A15	A9
157	A29	A54	A12	A15	A21	A46	A27	A33	A29	A25	A60	A22	A39	A13	A5
158	A20	A52	A10	A13	A14	A34	A25	A31	A28	A22	A59	A19	A35	A10	A1
159	A54	A50	A5	A11	A44	A28	A22	A28	A26	A14	A56	A15	A34	A8	A57
160	A51	A49	A1	A9	A41	A30	A19	A24	A23	A10	A54	A60	A59	A6	A52
161	A59	A47	A58	A7	A3	A24	A17	A23	A21	A4	A52	A55	A57	A4	A48
162	A57	A44	A53	A5	A33	A18	A16	A21	A19	A3	A49	A53	A55	A2	A43
163	A10	A42	A50	A3	A29	A15	A32	A20	A18	A56	A47	A51	A54	A59	A39
164	A36	A35	A45	A49	A28	A9	A30	A18	A16	A51	A45	A48	A51	A58	A34
165	A13	A33	A42	A46	A27	A5	A29	A17	A14	A26	A42	A46	A48	A56	A30
166	A23	A31	A38	A43	A26	A1	A27	A15	A12	A41	A39	A44	A47	A53	A25
167	A15	A28	A34	A38	A48	A55	A25	A13	A10	A34	A37	A43	A46	A50	A32
168	A13	A26	A29	A35	A44	A2	A22	A11	A2	A29	A35	A40	A45	A49	A23

(continued)

4 Conclusion

In this paper, we have formulated a web ad scheduling problem to determine an optimal placement of ads that compete to be placed on rectangular slots in a given planning horizon on the various webpages of a news website in order to maximize the revenue generated from ads. The optimization model is a 0-1 linear programming model and restricts selection of an ad on the same webpage more than once at any instant of time. Problem is programmed on LINGO software to get the optimal solution. In case the problem results in an infeasible solution, goal programming method is used to solve the problem. A case study is presented in the paper to show the application of the problem.

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